



# PROFILE

*KPM AUDITING & ADVISORY COMPANY LIMITED*

*Dear our valued Customer,*

On behalf of KPM Auditing & Advisory Company Limited, we would like to present **our Profile of the services** we have provided.

It is our pleasure to have the chance to provide the Company with our professional services. With the operation slogan placed on **“Your success to be our success”**, as well as our profound knowledge and experience in audit, consultancy and valuation services, we are confident to provide with the best quality services.

Kindly feel free to contact with us if any professional concerns and queries.

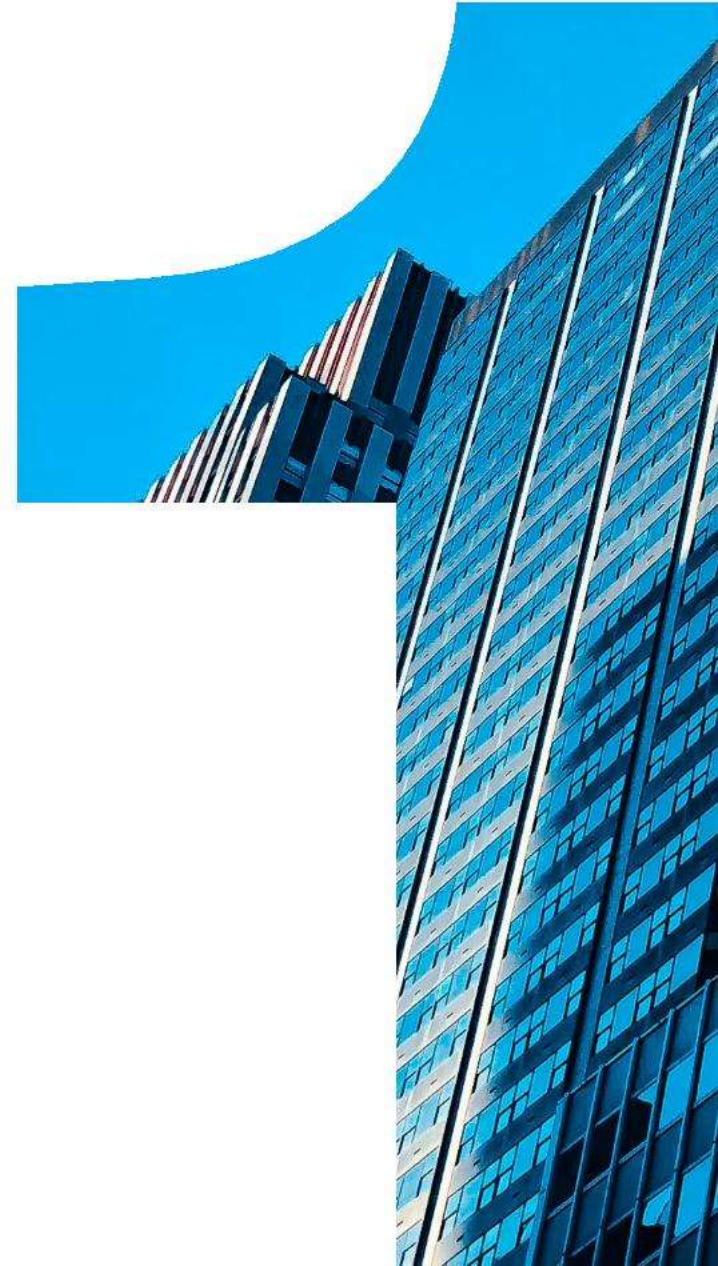
Sincerely,



**Pham Thi Anh Khoa**  
General Director

**“Your Success  
to be Our Success”**

# ABOUT KPM





**K**EEP MOVING UP  
**P**ROFESSIONAL  
**M**UTUAL GROWTH

**KPM** always actively listens to inner concerns of clients, engages in constructive dialogues, and provides expert guidance and advices to assist our clients in discovering the optimal solutions. Our aim is to foster growth potential and pave the way towards a sustainable development.

## **SERVICES**

AUDIT SERVICES

BUSINESS MANAGEMENT CONSULTING SERVICES

FINANCIAL CONSULTING SERVICES



Keep **“MISSION”** forward to capture **“CORE VALUE”**

 **VISION**

To be the catalyst for financial success and growth, driving transformative impact for clients. We aim to be the go-to professional firm that combines keep-moving-up expertise, innovation, and personalized solutions in professional services. Through our un-wavering commitment to excellence, trusted relationships, and strategic insights, we empower organizations to thrive in a dynamic business landscape

 **MISSION**

Our mission is to empower clients with exceptional financial expertise and strategic insights in professional services. Through collaborative partnerships, personalized solutions, and a commitment to excellence, we strive to help businesses optimize their financial performance, achieve compliance, and unlock their true growth potential

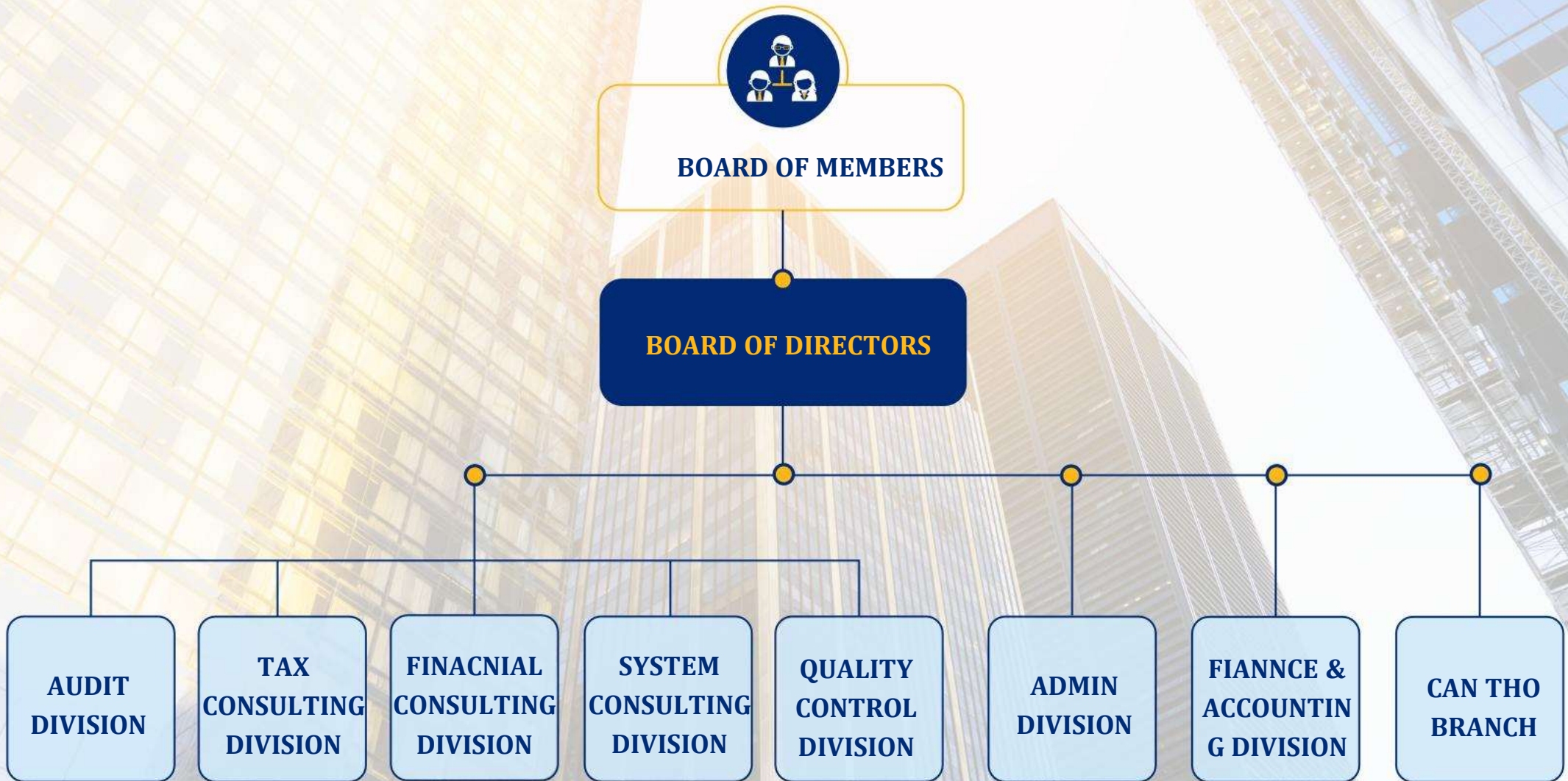
 **CORE VALUE**

**k** **keep moving up**  
Commit to service quality and sustainable development

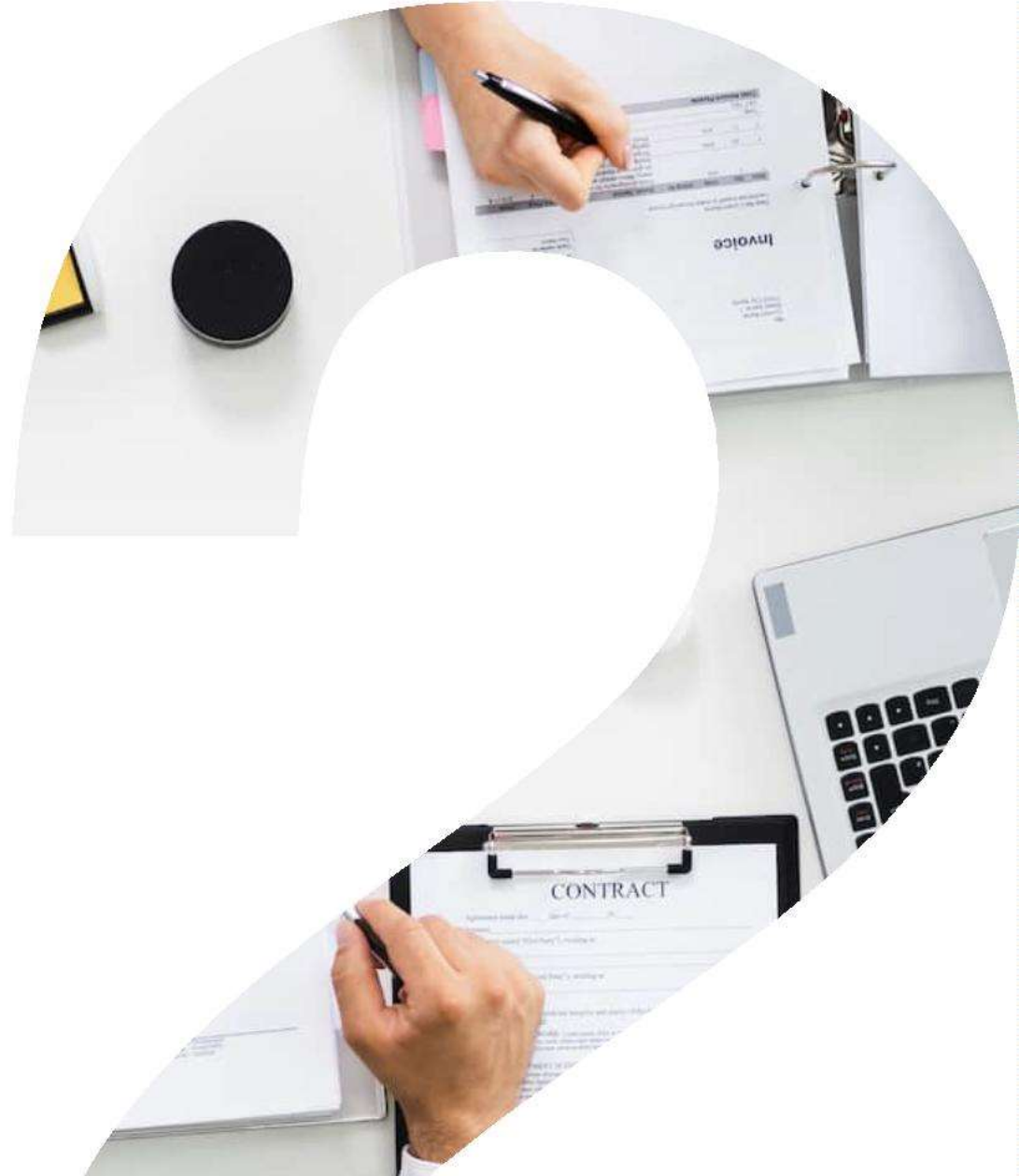
**p** **rofessional**  
Positive and flexible thinking, adapt to trend of integration and globalization

**m** **utual growth**  
Dignify interests of clients accompanying with interests of our business

# ORGANISATION CHART

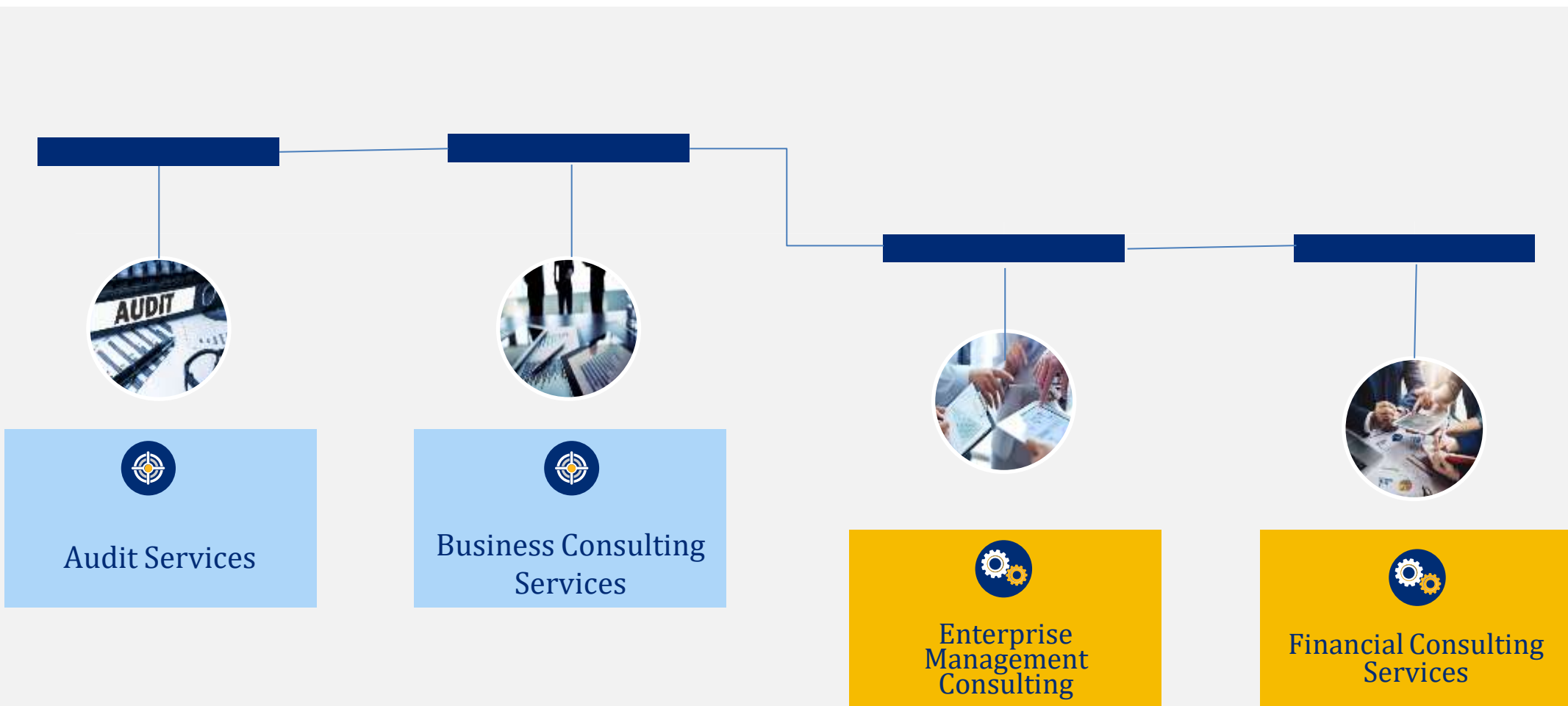


# OUR SERVICES



# OUR SERVICES

*"Your success to be our success"*







## 2.1

# AUDIT SERVICES

## FINANCIAL STATEMENTS

- Statutory Audit for Financial statements
- Performance Audit
- Compliance Audit
- Special purpose Audit
- Agreed-upon procedures, Review of financial information
- Review of financial statements

*“Keep moving up and Mutual growth”*



## CONSTRUCTION

- Audit of Finalization of Investment capital for the project
- Audit of Project settlement report

## INTERNAL AUDIT

2.2

**BUSINESS CONSULTING SERVICES**

*“Professional – Possitive and flexible thinking”*



**Enterprise Management Consulting**



**Financial Consulting Services**



## 2.2.1

# ENTERPRISE MANAGEMENT CONSULTING



LICENSING SERVICES



HUMAN RESOURCE  
SERVICES



ACCOUNTING  
SERVICES



TAX COMPLIANCE  
SERVICES



TAX CONSULTING  
SERVICES



MANAGEMENT & FINANCE  
SERVICES



*“Professional – Possitive and  
flexible thinking”*

## LICENSING SERVICES

---

-  Perform procedures for applying Investment Registration Certificate, Business Registration Certificate
-  Consult on drafting documents, official letter for enterprises in compliance with current regulations

*“Exsensive knowledge and local experience”*

## HUMAN RESOURCE SERVICES

---

Consult, support to organize and customize human resource appropriate to enterprise's size and requirements to maximize resource, bring the highest operational efficiency to the business

Payroll services

Non-executive directorship

Human Resource management

*“Dedicated – Professional - Confidential”*

## ACCOUNTING SERVICES

- ❑ Bookkeeping
- ❑ Support, review, and guide recognition of accounting transactions
- ❑ Review accounting books, financial statements in accordance with regulations of the Accounting Regime and relevant laws
- ❑ Support and guide to prepare Financial statements, Consolidated Financial statements in accordance with Vietnamese Accounting Standards (VAS) and International Financial Reporting Standards (IFRS)

*"Standard – Compliance - Efficiency"*

## TAX COMPLIANCE SERVICES

- ❑ Declare and finalize taxes
  - Corporate income tax (CIT)
  - Value added tax (VAT)
  - Personal income tax (PIT)
  - Foreign contractor tax (FCT)
  - Other taxes
  
- ❑ Provide expert advice and address any inquiries related to accounting, invoices, and vouchers, ensuring full compliance with current tax laws and regulations throughout your business operations

*"Standard – Compliance - Efficiency"*



## TAX CONSULTING SERVICES

---

- Prepare and control tax plan
- Periodic tax health check
- Support enterprises for tax audit, tax inspection
- Tax planning
- Other special tax services
  - ✓ Tax refund
  - ✓ Tax consulting services for separation, merger, dissolution and others
- Transfer pricing service

*"Standard – Compliance - Efficiency"*



## FINANCIAL PLANNING & PROJECTION

- ✓ Evaluate and classify financial information upon established objectives of the company
- ✓ Identify working capital demand and cost optimization opportunities based on cash flow projection
- ✓ Design and build management system, effectively operate the established financial and budget plan

## BUILD & MANAGEMENT REPORTING SYSTEM

- ✓ Build Management reporting system in accordance with management demand and purposes based on the enterprise's database system
- ✓ Build processes of transferring, filing, and reporting data in a scientific and systematic manner; Build Management regulations
- ✓ Consult on operating Management system
- ✓ Prepare periodic management report

*"Understanding towards companionship and mutual growth"*







**2.2.2**

**FINANCIAL CONSULTING  
SERVICES**



**ENTERPRISE  
RESTRUCTURING**



**MERGE AND ACQUISITION  
DEALS (M&A)**



*"Smart choice for mutual growth"*



For the purpose of helping enterprise to quickly re-evaluate and implement the merging strategy, restructuring, operational processes, and human resources to enhance business activities of enterprises

- Define and re-build the Company's business strategy
- Concentrate resources to promote the enterprise's performance

- Liquidate unnecessary assets, optimize resources when restructuring
- Restructuring debts, loans and borrowings



- Assess, build, and improve business and operational process
- Evaluate and realign complementary activities to reduce costs and improve operational efficiency

*"Accompany with your transformation"*

*"Connecting network to capture the value"*

**CONSULTING**  
**MERGE AND ACQUISITION**  
**(M&A)**



**TAX DUE DILIGENCE**

Review all applicable taxes

Detect, assess tax risks

Project and calculate impacts of the findings



**FINANCIAL DUE DILIGENCE**

Assess and partition risks

Review and detect risks relating to error/fraud

Detect, estimate contingent debts and obligations



**LEGAL DUE DILIGENCE**

Review documents relating to legal, investment status, and operation process

Review legal rights and obligations of enterprise for the State, creditors, partners, employees, and other individuals and organization

# KPM'S KEY PERSONS





- ★ Our key personnel have extensive experience and held important positions in domestic and foreign corporation and audit firm in relation to audit and advisory fields.
- ★ With accumulated extensive expertise in the fields of auditing and advisory over numerous years, our primary objective is to continually cater to the diverse requirements of our esteemed clients through the provision of our comprehensive range of service.

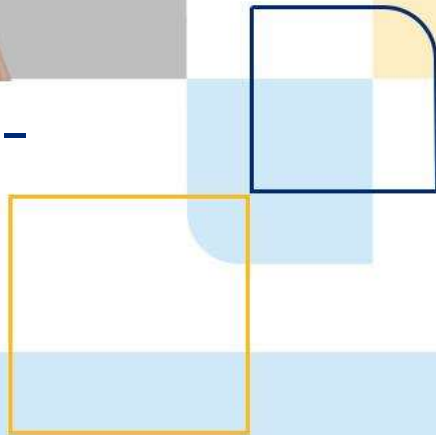


“

More than 11 years of extensive experience in managing audit and financial consulting clients and engagements. Over 21 years of professional experience in various fields, including: real estate, manufacturing, retail, technology, e-commerce, etc. I am confident to bring real value and benefit to clients based on the solutions for operational efficiency, attracting investment capital, and controlling cash flow in accordance with the development strategy of the Enterprise.

**PHAM THI ANH KHOA –  
JESSICA PHAM**

Founder – Managing Partner  
CPA Viet Nam





“

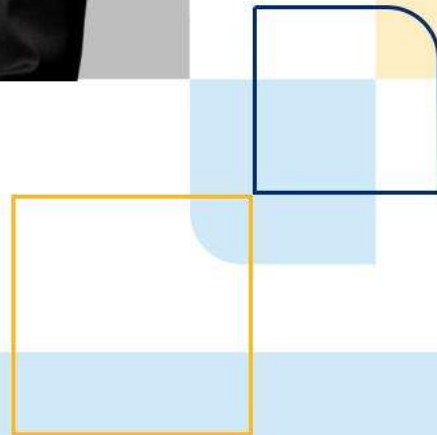
More than 21 years of experience in the fields of auditing, accounting, tax and financial consulting services for clients in various industries of manufacturing, trading, construction, finance and banking. He also participates in Merge and Acquisition deals for domestic and foreign-owned corporations and companies in Vietnam. Holding the managerial position at a leading audit firm more than 11 years, and nearly 11 years holding Head of the Finance Department position of a group-sized company listed on the stock exchange.

**TRAN HOANG ANH -**

**MICHAEL TRAN**

Founder - Partner

Master- CPA Viet Nam





**HUYNH THI TRUC LY-  
JENNY HUYNH**

Founder – Partner  
Master– CPA Viet Nam

“

Has 21 years of experience in the field of auditing, accounting, finance, tax, internal audit, internal control and risk management services for clients in various industries of manufacturing, trading, construction, finance, banking, etc. As an Internal Control Director of a listed corporation, she has extensive experience in setting up, managing internal control system and risk management, experience in deploying and implementing internal audit for enterprises.





**PHAM ANH AI VY -**

**IVY PHAM**

Advisory Director

ACCA - CPA Viet Nam

“

Has extensive experience in audits of diverse industries including manufacturing, trading, services, and media sectors, with a particular focus on foreign-invested companies and non-governmental organizations. She had also undertaken several special engagements involving internal audit, advisory, due diligence across multiple fields. With more than 14 years of working at international audit firm and participating in key projects, she has acquired valuable knowledge and experience in effectively addressing complex accounting, audit, and financial advisory matters. Furthermore, she also establishes comprehensive finance, accounting and internal control processes and procedures tailored specifically for start-up, especially in media and entertainment industry.



“

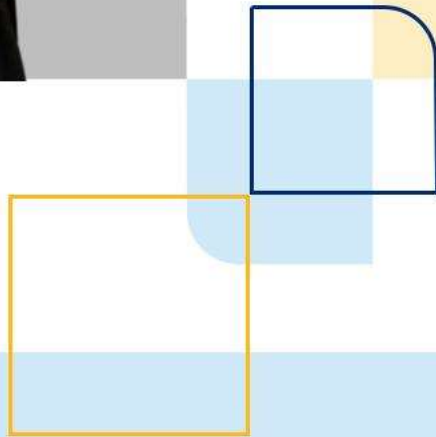
More than 12 years of experience in the fields of auditing, accounting, tax and financial consulting for clients in several industries of production, commerce, construction, finance, banking, etc. Has extensive experience in preparation of consolidated financial statements in accordance with Vietnamese Accounting Standards and International Financial Reporting Standards.

**LE QUOC THAI -**

**ANDREW LE**

Audit Director

CPA Viet Nam



# KPM AUDITING & ADVISORY COMPANY LIMITED



## Head office

*50A Ton That Thuyet Street • 18 Ward • District 04 • Ho Chi Minh City*

## Can Tho branch

*2<sup>nd</sup> Floor Nhip Dieu Xanh Building • B10-03 Street No. 3 • Nam Long Residential Area • Hung Thanh Ward • Cai Rang District • Can Tho City*



+84 397 973 168



sales@kpm-as.com



www.kpm-as.com

*“Your Success to be Our Success”*

SCAN and VISIT

