

A background image of a businessman in a dark suit and light blue shirt, sitting at a desk. He is holding a white pen over a tablet. Overlaid on the tablet and his hand are various data visualizations: a bar chart with blue bars, a line graph with red and green lines, a pie chart with blue and white segments, and a large blue area chart. The background is a warm, out-of-focus office setting.

PROFILE

KPM AUDITING & ADVISORY COMPANY LIMITED



Dear our valued Customer,

On behalf of KPM Auditing & Advisory Company Limited, we would like to present ***our Profile of the services*** we have provided.

It is our pleasure to have the chance to provide the Company with our professional services. With the operation slogan placed on ***"Your success to be our success"***, as well as our profound knowledge and experience in audit, consultancy and valuation services, we are confident to provide with the best quality services.

Kindly feel free to contact with us if any professional concerns and queries.

Sincerely,

A handwritten signature in blue ink, appearing to read "Pham Thi Anh Khoa", is written over a light blue background.

Pham Thi Anh Khoa
General Director

***"Your Success
to be Our Success"***

A person in a blue suit is writing in a spiral notebook on a desk. In the background, there are several large sheets of paper displaying various business charts, including bar charts and pie charts. The scene is brightly lit, suggesting a professional office environment.

“Your Success
to be Our Success”

1

**ABOUT
KPM**



KEEP MOVING UP
PROFESSIONAL
MUTUAL GROWTH

KPM always actively listens to inner concerns of clients, engages in constructive dialogues, and provides expert guidance and advices to assist our clients in discovering the optimal solutions. Our aim is to foster growth potential and pave the way towards a sustainable development.

SERVICES

AUDIT SERVICES

BUSINESS MANAGEMENT CONSULTING SERVICES

FINANCIAL CONSULTING SERVICES



Keep “MISSION” forward to capture “CORE VALUE”



VISION

To be the catalyst for financial success and growth, driving transformative impact for clients. We aim to be the go-to professional firm that combines keep-moving-up expertise, innovation, and personalized solutions in professional services. Through our un-wavering commitment to excellence, trusted relationships, and strategic insights, we empower organizations to thrive in a dynamic business landscape



MISSION

Our mission is to empower clients with exceptional financial expertise and strategic insights in professional services. Through collaborative partnerships, personalized solutions, and a commitment to excellence, we strive to help businesses optimize their financial performance, achieve compliance, and unlock their true growth potential



CORE VALUE



keep moving up

Commit to service quality and sustainable development



professional

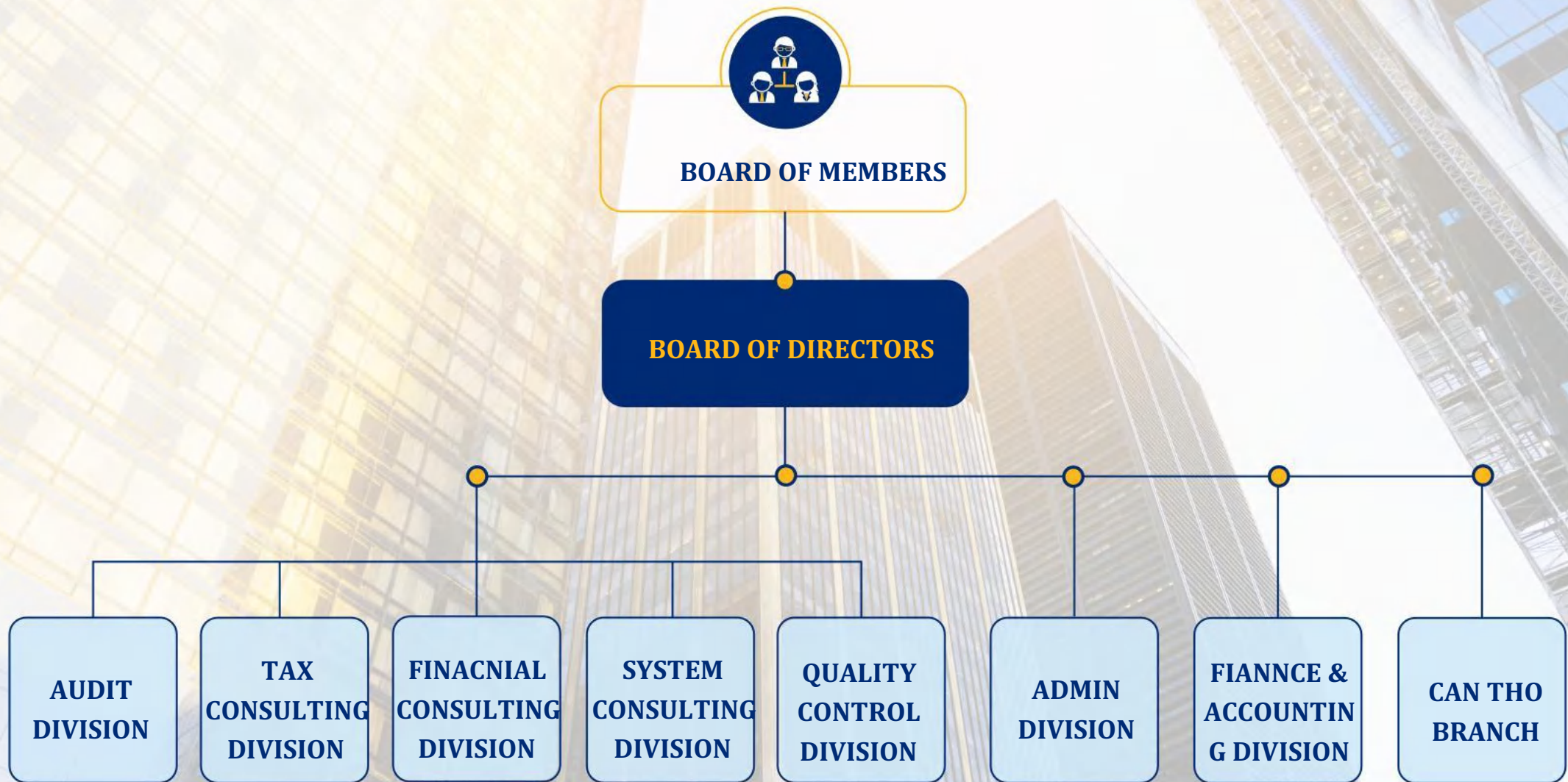
Positive and flexible thinking, adapt to trend of integration and globalization



mutual growth

Dignify interests of clients accompanying with interests of our business

ORGANISATION CHART





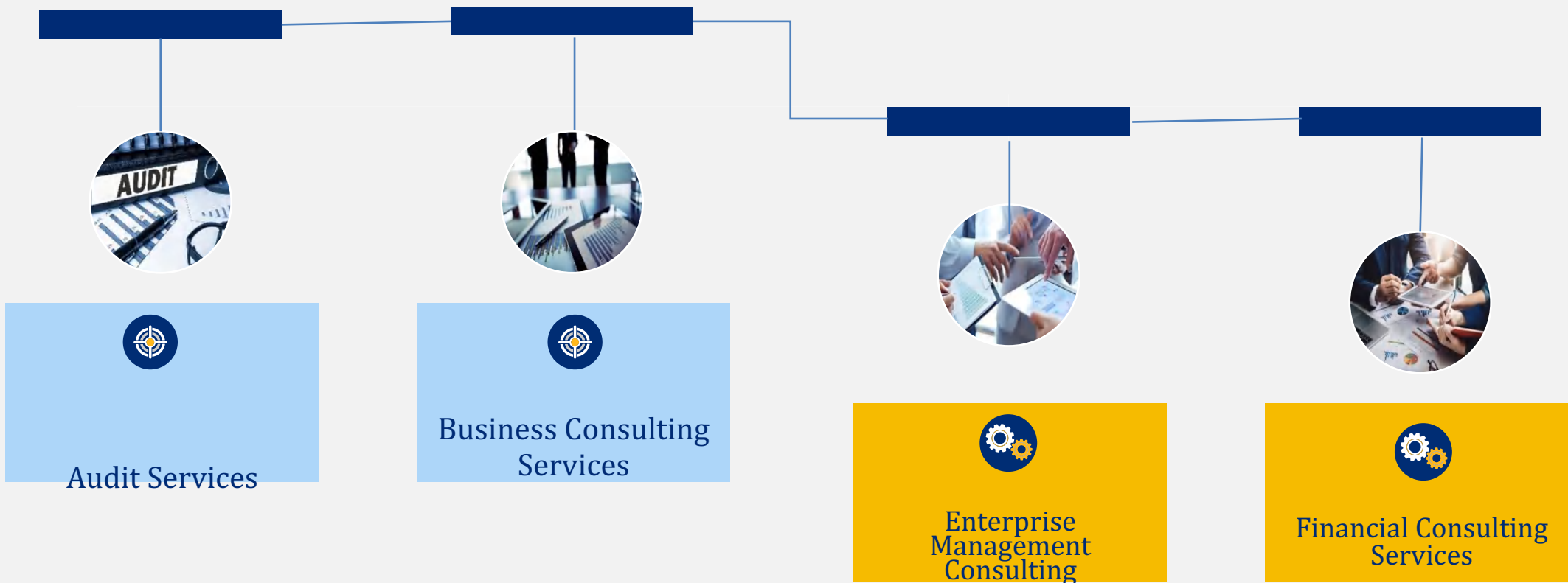
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OUR SERVICES

**“Your Success
to be Our Success”**

OUR SERVICES

*"Your **success** to be our **success**"*



2.1

AUDIT SERVICES

FINANCIAL STATEMENTS

- Statutory Audit for Financial statements
- Performance Audit
- Compliance Audit
- Special purpose Audit
- Agreed-upon procedures, Review of financial information
- Review of financial statements

“Keep moving up and Mutual growth”



CONSTRUCTION

- Audit of Finalization of Investment capital for the project
- Audit of Project settlement report

INTERNAL AUDIT

2.2 **BUSINESS CONSULTING SERVICES**

“Professional – Possitive and flexible thinking”



Enterprise Management Consulting



Financial Consulting Services



2.2.1

ENTERPRISE MANAGEMENT CONSULTING



LICENSING SERVICES



HUMAN RESOURCE
SERVICES



ACCOUNTING
SERVICES



TAX COMPLIANCE
SERVICES



TAX CONSULTING
SERVICES



MANAGEMENT & FINANCE
SERVICES



***“Professional – Possitive and
flexible thinking”***

LICENSING SERVICES

-  Perform procedures for applying Investment Registration Certificate, Business Registration Certificate
-  Consult on drafting documents, official letter for enterprises in compliance with current regulations

“Exsensive knowledge and local experience”

HUMAN RESOURCE SERVICES

Consult, support to organize and customize human resource appropriate to enterprise's size and requirements to maximize resource, bring the highest operational efficiency to the business

Payroll services

Non-executive directorship

Human Resource management

“Dedicated – Professional - Confidential”

ACCOUNTING SERVICES

- ☐ Bookkeeping
- ☐ Support, review, and guide recognition of accounting transactions
- ☐ Review accounting books, financial statements in accordance with regulations of the Accounting Regime and relevant laws
- ☐ Support and guide to prepare Financial statements, Consolidated Financial statements in accordance with Vietnamese Accounting Standards (VAS) and International Financial Reporting Standards (IFRS)

"Standard – Compliance – Efficiency"

TAX COMPLIANCE SERVICES

- ☐ Declare and finalize taxes
 - Corporate income tax (CIT)
 - Value added tax (VAT)
 - Personal income tax (PIT)
 - Foreign contractor tax (FCT)
 - Other taxes
- ☐ Provide expert advice and address any inquiries related to accounting, invoices, and vouchers, ensuring full compliance with current tax laws and regulations throughout your business operations

"Standard – Compliance – Efficiency"

TAX CONSULTING SERVICES

- ☐ Prepare and control tax plan
- ☐ Periodic tax health check
- ☐ Support enterprises for tax audit, tax inspection
- ☐ Tax planning
- ☐ Other special tax services
 - ✓ Tax refund
 - ✓ Tax consulting services for separation, merger, dissolution and others
- ☐ Transfer pricing service



FINANCIAL PLANNING & PROJECTION

- ✓ Evaluate and classify financial information upon established objectives of the company
- ✓ Identify working capital demand and cost optimization opportunities based on cash flow projection
- ✓ Design and build management system, effectively operate the established financial and budget plan

BUILD & MANAGEMENT REPORTING SYSTEM

- ✓ Build Management reporting system in accordance with management demand and purposes based on the enterprise's database system
- ✓ Build processes of transferring, filing, and reporting data in a scientific and systematic manner; Build Management regulations
- ✓ Consult on operating Management system
- ✓ Prepare periodic management report

"Understanding towards companionship and mutual growth"



2.2.2

FINANCIAL CONSULTING SERVICES



**ENTERPRISE
RESTRUCTURING**



**MERGE AND ACQUISITION
DEALS (M&A)**

"Smart choice for mutual growth"





For the purpose of helping enterprise to quickly re-evaluate and implement the merging strategy, restructuring, operational processes, and human resources to enhance business activities of enterprises

- Define and re-build the Company's business strategy
- Concentrate resources to promote the enterprise's performance

- Liquidate unnecessary assets, optimize resources when restructuring
- Restructuring debts, loans and borrowings



- Assess, build, and improve business and operational process
- Evaluate and realign complementary activities to reduce costs and improve operational efficiency

"Accompany with your transformation"

*"Connecting network to
capture the value"*

CONSULTING **MERGE AND ACQUISITION** **(M&A)**



TAX DUE DILIGENCE

Review all applicable taxes

Detect, assess tax risks

Project and calculate impacts of the findings



FINANCIAL DUE DILIGENCE

Assess and partition risks

Review and detect risks relating to error/fraud

Detect, estimate contingent debts and obligations



LEGAL DUE DILIGENCE

Review documents relating to legal, investment status, and operation process

Review legal rights and obligations of enterprise for the State, creditors, partners, employees, and other individuals and organization

“Your Success
to be Our Success”



**KPM'S
KEY PERSONS**



- ★ Our key personnel have extensive experience and held important positions in domestic and foreign corporation and audit firm in relation to audit and advisory fields.
- ★ With accumulated extensive expertise in the fields of auditing and advisory over numerous years, our primary objective is to continually cater to the diverse requirements of our esteemed clients through the provision of our comprehensive range of service.



PHAM THI ANH KHOA – JESSICA PHAM

Founder – Managing Partner
CPA Viet Nam

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More than 10 years of extensive experience in managing audit and financial consulting clients and engagements. Over 20 years of professional experience in various fields, including: real estate, manufacturing, retail, technology, e-commerce, etc. I am confident to bring real value and benefit to clients based on the solutions for operational efficiency, attracting investment capital, and controlling cash flow in accordance with the development strategy of the Enterprise.



“ More than 20 years of experience in the fields of auditing, accounting, tax and financial consulting services for clients in various industries of manufacturing, trading, construction, finance and banking. He also participates in Merge and Acquisition deals for domestic and foreign-owned corporations and companies in Vietnam. Holding the managerial position at a leading audit firm more than 10 years, and nearly 10 years holding Head of the Finance Department position of a group-sized company listed on the stock exchange.

TRAN HOANG ANH –

MICHAEL TRAN

Founder – Partner

Master– CPA Viet Nam



**HUYNH THI TRUC LY-
JENNY HUYNH**

Founder – Partner
Master– CPA Viet Nam

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Has 20 years of experience in the field of auditing, accounting, finance, tax, internal audit, internal control and risk management services for clients in various industries of manufacturing, trading, construction, finance, banking, etc. As an Internal Control Director of a listed corporation, she has extensive experience in setting up, managing internal control system and risk management, experience in deploying and implementing internal audit for enterprises.



PHAM ANH AI VY –

IVY PHAM

Advisory Director

ACCA - CPA Viet Nam

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Has extensive experience in audits of diverse industries including manufacturing, trading, services, and media sectors, with a particular focus on foreign-invested companies and non-governmental organizations. She had also undertaken several special engagements involving internal audit, advisory, due diligence across multiple fields. With more than 13 years of working at international audit firm and participating in key projects, she has acquired valuable knowledge and experience in effectively addressing complex accounting, audit, and financial advisory matters. Furthermore, she also establishes comprehensive finance, accounting and internal control processes and procedures tailored specifically for start-up, especially in media and entertainment industry.



LE QUOC THAI –

ANDREW LE

Audit Director
CPA Viet Nam

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More than 11 years of experience in the fields of auditing, accounting, tax and financial consulting for clients in several industries of production, commerce, construction, finance, banking, etc. Has extensive experience in preparation of consolidated financial statements in accordance with Vietnamese Accounting Standards and International Financial Reporting Standards.



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With more than 11 years of working at international professional services firm, she had undertaken the accounting & tax compliance services, focusing on managerial accounting for foreign-invested companies and Vietnamese companies in various industries of manufacturing, trading, services, and F&B sectors. Nhi had extensive knowledge and experience to advise on preparation of the conversion of the financial statements between VAS, IFRS and US GAAP in accordance with the management purposes. As an expertise in auditing, accounting, and tax compliance, Nhi had assisted companies in tax optimization with effective strategies and compliance performance.

TRAN THI YEN NHI –

YENNI

Accounting Manager
CPA Viet Nam



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**KPM'S
CLIENT'S**

FEATURE CLIENTS

INDUSTRY

1

MANUFACTURING

DHG PHARMA
Vì một cuộc sống khỏe đẹp hơn



FEATURE CLIENTS

INDUSTRY
TRADING and
SERVICE

2



FEATURE CLIENTS

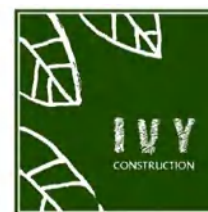
INDUSTRY
REAL ESTATE and CONSTRUCTION

3

posco
E&C



SAIGON
TEL



secoin
KẾT TINH GIÁ TRỊ



FE CAC



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"Your Success to be Our Success"

SCAN and VISIT

